

"Maine's City of Opportunity"

Financial Services

TO: Phillip Crowell, City Manager

FROM: Jill Eastman, Finance Director

REF: November 2020 Financial Report

DATE: December 14, 2020

The following is a discussion regarding the significant variances found in the City's November financial report. Please note that although the monthly financial report contains amounts reported by the School Department, this discussion is limited to the City's financial results and does not attempt to explain any variances for the School Department.

The City has completed its fifth month of the current fiscal year. As a guideline for tracking purposes, revenues and expenditures should amount to approximately 41.7% of the annual budget. However, not all costs and revenues are distributed evenly throughout the year; individual line items can vary based upon cyclical activity.

Revenues

Revenues collected through November 30th, including the school department were \$43,166,047, or 47.06%, of the budget. The municipal revenues including property taxes were \$31,496,610, or 49.34% of the budget which is more than last year by 0.61%. The accounts listed below are noteworthy.

- A. Excise tax for the month of November is at 53.25%. This is a \$349,680 increase from FY 20. Our excise revenues for FY 21 are 11.55% above projections as of November 30, 2020.
- B. State Revenue Sharing for the month of November is 55.39% or \$1,500,190. This is an increase of \$301,260 from last November.
- C. Property Tax revenues are at 50.06% of the total budget, which is 0.45% less than last year at the same time.

Expenditures

City expenditures through November 2020 were \$25,236,924 or 54.94% of the budget. This is 7.46% more than the same period last year. Noteworthy variances are:

- A. Debt Service is higher than last year by \$434,533.
- B. As I have discussed in the last two monthly reports, both Worker's Compensation and TIF Transfers were made earlier this fiscal year, which makes up \$3,487,533 increase over last year.
- C. The overage for Fire is due to the transfer of Capital Reserve, \$150,000, earlier than in previous years.

Investments

This section contains an investment schedule as of November 30th. Currently the City's funds are earning an average interest rate of 0.75%.

Respectfully submitted,

M Castran

Jill M. Eastman Finance Director

CITY OF AUBURN, MAINE BALANCE SHEET - CITY GENERAL FUND AND WORKERS COMP FUND AS of November 2020, October 2020, and June 2020

ASSETS	UNAUDITED November 30 2020	JNAUDITED October 31 2020	Increase (Decrease)	ι	JNAUDITED JUNE 30 2020
CASH RECEIVABLES ACCOUNTS RECEIVABLES TAXES RECEIVABLE-CURRENT DELINQUENT TAXES TAX LIENS NET DUE TO/FROM OTHER FUNDS	\$ 12,919,579 996,353 21,597,655 1,080,817 1,033,247 3,704,116	\$ 11,062,126 1,411,856 22,649,152 339,199 1,145,135 8,252,604	\$ 1,857,453 - (415,503) (1,051,498) 741,617 (111,888) (4,548,488)	\$	14,712,549 1,371,945 185,234 617,814 884,542 2,811,613
TOTAL ASSETS	\$ 41,331,767	\$ 44,860,073	\$ (3,528,306)	\$	20,583,697
LIABILITIES & FUND BALANCES					
ACCOUNTS PAYABLE PAYROLL LIABILITIES ACCRUED PAYROLL STATE FEES PAYABLE ESCROWED AMOUNTS DEFERRED REVENUE	\$ 4,736 275,285 (19) (19,590) (31,083) (23,453,462)	\$ (474,504) (202,827) (19) (47,987) (31,064) (23,875,230)	\$ 479,240 478,112 - 28,397 (19) 421,768	\$	(833,548) (253,541) (3,829,105) - (26,004) (2,161,507)
TOTAL LIABILITIES	\$ (23,224,132)	\$ (24,631,631)	\$ 1,407,499	\$	(7,103,705)
FUND BALANCE - UNASSIGNED/ASSIGNED FUND BALANCE - RESTRICTED FUND BALANCE - NON SPENDABLE	\$ (15,072,208) (2,273,457) (761,970)	\$ (17,193,016) (2,273,457) (761,970)	2,120,808 - -	\$	(10,445,286) (2,273,457) (761,249)
TOTAL FUND BALANCE	\$ (18,107,635)	\$ (20,228,443)	\$ 2,120,808	\$	(13,479,992)
TOTAL LIABILITIES AND FUND BALANCE	\$ (41,331,767)	\$ (44,860,074)	\$ 3,528,306	\$	(20,583,697)

CITY OF AUBURN, MAINE REVENUES - GENERAL FUND COMPARATIVE THROUGH November 30, 2020 VS November 30, 2019

REVENUE SOURCE		FY 2021 BUDGET		ACTUAL REVENUES IRU NOV 2020	% OF BUDGET		FY 2020 BUDGET		ACTUAL REVENUES IRU NOV 2019	% OF BUDGET	VA	ARIANCE
TAXES		20202.										
PROPERTY TAX REVENUE-	\$	49,655,498	\$	24,859,895	50.06%	\$	49,295,498	\$	24,900,880	50.51%	\$	(40,985)
PRIOR YEAR TAX REVENUE	\$	-	\$	300,420		\$	-	\$	138,817	Ş	\$	161,603
HOMESTEAD EXEMPTION REIMBURSEMENT	\$	1,420,000	\$	1,405,540	98.98%	\$	1,250,000	\$	994,116	79.53%	\$	411,424
EXCISE	\$	4,112,861	\$	2,189,357	53.23%	\$	3,910,000	\$	1,839,677	47.05%	•	349,680
PENALTIES & INTEREST	\$	150,000	\$	38,325	25.55%	\$	150,000	\$	43,987	29.32% \$	•	(5,662)
TOTAL TAXES	\$	55,338,359	\$	28,793,537	52.03%	\$	54,605,498	\$	27,917,477	51.13%	₿	876,060
LICENSES AND PERMITS												
BUSINESS	\$	166,000	\$	107,654	64.85%	\$	169,000	\$	63,154	37.37%	ŧ.	44,500
NON-BUSINESS	\$	392,400	\$	166,317	42.38%	\$	409,000	\$	156,846	38.35%		9,471
TOTAL LICENSES	\$	558,400	\$	273,971	49.06%	\$	578,000	\$	220,000	38.06%		53,971
INTERGOVERNMENTAL ASSISTANCE	•	400.00	_		0.000:	•	400 00-	_	44= 4==	101 5 101	•	/447:
STATE-LOCAL ROAD ASSISTANCE	\$	400,000	\$	4 500 400	0.00%	\$	400,000	\$	417,352	104.34% \$		(417,352)
STATE REVENUE SHARING	\$	2,708,312	\$	1,500,190	55.39%	\$	2,389,669	\$	1,198,930	50.17%	•	301,260
WELFARE REIMBURSEMENT OTHER STATE AID	\$	90,656	\$	11,362	12.53%	\$ \$	94,122	\$	10,739	11.41% \$	•	623
CITY OF LEWISTON	\$ \$	32,000 228,384	\$	10,269 29,877	32.09% 13.08%	\$	32,000 228,384	\$ \$	10,881	34.00% \$ 0.00% \$		(612) 29,877
TOTAL INTERGOVERNMENTAL ASSISTANCE		3,459,352	\$	1,551,698	44.86%	\$	3,144,175	\$	1,637,902	52.09%		(86,204)
TOTAL INTERCOVERNMENTAL ASSISTANCE	- Ψ	3,433,332	Ψ	1,551,050	44.0070	Ψ	3,144,173	Ψ	1,037,902	J2.0370 C	ν	(00,204)
CHARGE FOR SERVICES												
GENERAL GOVERNMENT	\$	198,440	\$	71,262	35.91%	\$	148,440	\$	44,360	29.88%	\$	26,902
PUBLIC SAFETY	\$	181,600	\$	33,811	18.62%	\$	215,600	\$	52,597	24.40%	\$	(18,786)
EMS TRANSPORT	\$	1,200,000	\$	486,364	40.53%	\$	1,200,000	\$	453,415	37.78%	\$	32,949
TOTAL CHARGE FOR SERVICES	\$	1,580,040	\$	591,437	37.43%	\$	1,564,040	\$	550,372	35.19%	\$	41,065
FINES												
PARKING TICKETS & MISC FINES	\$	55,000	\$	10,069	18.31%	\$	55,000	\$	15,339	27.89%	\$	(5,270)
MISCELLANEOUS												
INVESTMENT INCOME	\$	80,000	\$	22,949	28.69%	\$	70,000	\$	40,915	58.45%	5	(17,966)
RENTS	\$	35,000	\$	26,475	75.64%	\$	35,000	\$	10,763	30.75%	\$	15,712
UNCLASSIFIED	\$	10,000	\$	51,081	510.81%	\$	10,000	\$	41,431	414.31%	5	9,650
COMMERCIAL SOLID WASTE FEES	\$	-	\$	25,122		\$	-	\$	24,108	Ş	\$	1,014
SALE OF PROPERTY	\$	25,000	\$	67,651	270.61%	\$	20,000	\$	17,205	86.03%	\$	50,446
RECREATION PROGRAMS/ARENA											\$	-
MMWAC HOST FEES	\$	230,000	\$	77,065	33.51%	\$	225,000	\$	95,950	42.64%		(18,885)
TRANSFER IN: TIF	\$	1,117,818	\$	-	0.00%	\$	1,117,818	\$	-	0.00%	•	-
TRANSFER IN: Other Funds	\$	578,925	\$	-	0.00%	\$	566,011	\$	-	0.00%		-
ENERGY EFFICIENCY						•					-	-
CDBG	\$	214,430	\$		0.00%	\$	214,430	\$	-	0.00%		-
UTILITY REIMBURSEMENT	\$	20,000	\$	5,554	27.77%	\$	20,000	\$	5,536	27.68%	•	18
CITY FUND BALANCE CONTRIBUTION TOTAL MISCELLANEOUS	\$	527,500 2,838,673	\$	275,898	0.00% 9.72%	\$ \$	527,500 2.805.759	\$	235,908	0.00% \$ 8.41% \$		39,990
TOTAL WIISCELLANEOUS	φ	2,030,073	φ	273,090	3.12/0	φ	2,003,739	φ	233,908	0.41/0	Þ	39,990
TOTAL GENERAL FUND REVENUES	\$	63,829,824	\$	31,496,610	49.34%	\$	62,752,472	\$	30,576,998	48.73%	\$	919,612
SCHOOL REVENUES												
EDUCATION SUBSIDY	\$	26,217,074	\$	11,443,274	43.65%	\$	25,851,656	\$	11,428,623	44.21%	\$	14,651
EDUCATION	\$	717,415	\$	66,824	9.31%	\$	711,224	\$	175,241	24.64%	\$	(108,417)
SCHOOL FUND BALANCE CONTRIBUTION	\$	970,862	\$	159,340	16.41%	\$	877,296	\$	<u> </u>	0.00%	\$	159,340
TOTAL SCHOOL	\$	27,905,351	\$	11,669,437	41.82%	\$	27,440,176	\$	11,603,864	42.29%	\$	65,573
GRAND TOTAL REVENUES	\$	91,735,175	\$	43,166,047	47.06%	\$	90,192,648	\$	42,180,862	46.77%	5	985,185

CITY OF AUBURN, MAINE EXPENDITURES - GENERAL FUND COMPARATIVE THROUGH November 30, 2020 VS November 30, 2019

DEPARTMENT		FY 2021 BUDGET		Unaudited EXP RU NOV 2020	% OF BUDGET		FY 2020 BUDGET		Unaudited EXP RU NOV 2019	% OF BUDGET	VARIANCE
ADMINISTRATION											
MAYOR AND COUNCIL	\$	99,000	\$	31,730	32.05%	\$	123,137		40,072	32.54%	+ (-,- /
CITY MANAGER	\$	776,095	\$	267,932	34.52%	\$	582,119	\$	227,560	39.09%	. ,
CITY CLERK	\$	216,946	\$	97,990	45.17%	\$	207,139	\$	75,723	36.56%	. ,
FINANCIAL SERVICES	\$	751,849	\$	301,764	40.14%	\$	734,597		297,974	40.56%	
HUMAN RESOURCES	\$	157,057	\$	61,093	38.90%	\$	153,182	\$	60,047	39.20%	
INFORMATION TECHNOLOGY	\$	609,260	\$	388,245	63.72%	\$	713,729	\$	451,916	63.32%	. , , ,
TOTAL ADMINISTRATION	\$	2,610,207	\$	1,148,754	44.01%	\$	2,513,903	\$	1,153,292	45.88%	\$ (4,538)
COMMUNITY SERVICES											
ECONOMIC & COMMUNITY DEVELOPMENT	\$	1,339,047	\$	398,007	29.72%	\$	1,333,724	\$	459,205	34.43%	\$ (61,198)
HEALTH & SOCIAL SERVICES	\$	199,282	\$	48,479	24.33%	\$	211,371	\$	61,719	29.20%	\$ (13,240)
RECREATION & SPORTS TOURISM	\$	520,474	\$	280,648	53.92%	\$	448,575	\$	217,085	48.39%	\$ 63,563
PUBLIC LIBRARY	\$	1,031,533	\$	343,844	33.33%	\$	1,006,217	\$	345,832	34.37%	\$ (1,988)
TOTAL COMMUNITY SERVICES	\$	3,090,336	\$	1,070,978	34.66%	\$	2,999,887	\$	1,083,841	36.13%	\$ (12,863)
FISCAL SERVICES											
DEBT SERVICE	\$	7,577,735	\$	6,859,092	90.52%	\$	7,334,690	\$	6,424,559	87.59%	\$ 434,533
FACILITIES	\$	667,494	\$	246,875	36.99%	\$	667,128	\$	339,419	50.88%	\$ (92,544)
WORKERS COMPENSATION	\$	641,910	\$	641,910	100.00%	\$	637,910	\$	-	0.00%	. , ,
WAGES & BENEFITS	\$	6,840,635	\$	2,685,841	39.26%	\$	6,797,826	\$	2,557,817	37.63%	. ,
EMERGENCY RESERVE (10108062-670000)	\$	461,230	\$	(2,500)	-0.54%	\$	445,802	\$	-	0.00%	\$ (2,500)
TOTAL FISCAL SERVICES	\$	16,189,004	\$	10,431,218	64.43%	\$	15,883,356	\$	9,321,795	58.69%	\$ 1,109,423
PUBLIC SAFETY											
FIRE & EMS DEPARTMENT	\$	5,302,131	\$	2,214,600	41.77%	\$	5,211,262	\$	2,088,531	40.08%	\$ 126,069
POLICE DEPARTMENT	\$	4,332,339	\$	1,712,700	39.53%	\$	4,275,323	\$	1,716,968	40.16%	\$ (4,268)
TOTAL PUBLIC SAFETY	\$	9,634,470	\$	3,927,300	40.76%	\$	9,486,585	\$	3,805,499	40.11%	\$ 121,801
PUBLIC WORKS											
PUBLIC WORKS DEPARTMENT	\$	4,979,329	\$	1,694,385	34.03%	\$	4,836,798	\$	1,719,876	35.56%	\$ (25,491)
SOLID WASTE DISPOSAL*	\$	1,051,318	\$	353,865	33.66%	\$	1,030,500	\$	337,417	32.74%	, ,
WATER AND SEWER	\$	792,716	\$	390,602	49.27%	\$	645,216	\$	316,358	49.03%	+ -, -
TOTAL PUBLIC WORKS	\$	6,823,363	\$	2,438,852	35.74%	\$	6,512,514	\$	2,373,651	36.45%	\$ 65,201
INTERGOVERNMENTAL PROGRAMS											
AUBURN-LEWISTON AIRPORT	\$	170,000	\$	167,110	98.30%	\$	191,000	\$	189,014	98.96%	\$ (21,904)
E911 COMMUNICATION CENTER	\$	1,134,304	\$	567,151	50.00%	\$	1,134,304	\$	556,725	49.08%	\$ 10,426
LATC-PUBLIC TRANSIT	\$	331,138	\$	-	0.00%	\$	331,138	\$	331,138	100.00%	+ -, -
ARTS & CULTURE AUBURN	\$	10,000	\$	10,000	5.0070	Ψ	551,100	¥	331,100	. 55.5576	+ (551,155)
TAX SHARING	\$	260.000	\$	-	0.00%	\$	270.000	\$	_	0.00%	\$ -
TOTAL INTERGOVERNMENTAL	\$	1,905,442	\$	744,261	39.06%	\$	1,926,442	\$	1,076,877		\$ (332,616)
COUNTY TAX	\$	2,629,938	\$	2.629.938	100.00%	\$	2,482,721	\$	2,482,721	100.00%	\$ 147,217
TIF (10108058-580000)	\$	3,049,803	\$	2,845,623	93.31%	\$	3,049,803	\$	2, 7 02,721		\$ 2,845,623
OVERLAY	\$	5,045,005	\$	2,040,020	33.31/0	\$	3,049,003	\$	_	0.0076	\$ 2,045,025
O TENER!	Ψ		Ψ			Ψ		Ψ			\$ -
TOTAL CITY DEPARTMENTS	\$	45,932,563	\$	25,236,924	54.94%	\$	44,855,211	\$	21,297,676	47.48%	\$ 3,939,248
EDUCATION DEPARTMENT	\$	45,802,612	\$	14,451,881	31.55%	\$	45,337,437	\$	14,678,175	32.38%	\$ (226,294)
TOTAL GENERAL FUND EXPENDITURES	\$	91,735,175	\$	39,688,805	43.26%	\$	90,192,648	\$	35,975,851	39.89%	\$ 3,712,954

CITY OF AUBURN, MAINE INVESTMENT SCHEDULE AS OF November 30, 2020

INVESTMENT		FUND	Nov	BALANCE vember 30, 2020	(BALANCE October 31, 2020	INTEREST RATE
ANDROSCOGGIN BANK	449	CAPITAL PROJECTS	\$	6,825,721.95	\$	2,823,722.00	0.55%
ANDROSCOGGIN BANK	502	SR-TIF	\$	1,047,333.05	\$	1,046,859.75	0.55%
ANDROSCOGGIN BANK	836	GENERAL FUND	\$	5,287,404.57	\$	2,086,322.24	0.55%
ANDROSCOGGIN BANK	801	WORKERS COMP	\$	52,320.90	\$	52,297.27	0.55%
ANDROSCOGGIN BANK	684	EMS CAPITAL RESERVE	\$	338,289.10	\$	338,136.25	0.55%
ANDROSCOGGIN BANK	414	INGERSOLL TURF FACILITY	\$	225,877.87	\$	225,775.79	0.55%
ANDROSCOGGIN BANK	0888	ELHS FUNDRAISING	\$	60,802.98	\$	60,775.51	0.55%
ANDROSCOGGIN BANK		ELHS CONSTRUCTION BAN	\$	4,942,986.15	\$	5,139,745.59	0.55%
ANDROSCOGGIN BANK	0627	ST LOUIS BELLS FUNDRAISING	\$	15,309.14	\$	15,302.23	0.55%
NORTHERN CAPITAL	02155	GENERAL FUND	\$	500,000.00	\$	500,000.00	1.70%
NORTHERN CAPITAL	02155	GENERAL FUND	\$	500,000.00	\$	500,000.00	1.55%
GRAND TOTAL		- -	\$	19,796,045.71	\$	12,788,936.63	0.75%

EMS BILLING SUMMARY OF ACTIVITY July 1, 2020 - June 30, 2021 Report as of November 30, 2020

	Beginning Balance			Novemb	er	2020				Ending Balance
	 11/1/2020	N	lew Charges	Payments		Refunds	Α	djustments	Write-Offs	11/30/2020
Bluecross	\$ 5,125.02	\$	17,449.80	\$ (2,149.18)			\$	(8,796.66)		\$ 11,628.98
Medicare	\$ 52,397.85	\$	157,436.80	\$ (48,322.71)	\$	(123.79)	\$	(52,582.37)		\$ 108,805.78
Medicaid	\$ 36,280.68	\$	55,812.80	\$ (41,472.51)			\$	(19,494.19)		\$ 31,126.78
Other/Commercial	\$ 78,018.82	\$	25,139.00	\$ (10,933.47)			\$	(22,797.39) \$	(14,113.49)	\$ 55,313.47
Patient	\$ 83,597.31	\$	9,160.00	\$ (4,716.67)	\$	15.00	\$	10,498.49		\$ 98,554.13
Worker's Comp	\$ 1,743.40	\$	717.20	\$ (861.20)						\$ 1,599.40
TOTAL	\$ 257,163.08	\$	265,715.60	\$ (108,455.74)	\$	(108.79)	\$	(93,172.12) \$	(14,113.49)	\$ 307,028.54

EMS BILLING
BREAKDOWN -TOTAL CHARGES
July 1, 2020 - June 30, 2021
Report as of November 30, 2020

	 July 2020		August 2020	Sept 2020		Oct 2020		Nov 2020	Totals	% of Total
Bluecross	\$ 6.396.80	Ś	3.992.80	\$ 5,651.00	\$	3.597.40	\$	17.449.80	\$ 37,087.80	3.85%
Medicare	\$ -,	T.	-,	,	•	,	•	157,436.80	\$ 571,340.00	59.30%
Medicaid	\$ 61,560.60	\$	40,418.20	\$ 40,041.00	\$	30,492.60	\$	55,812.80	\$ 228,325.20	23.70%
Other/Commercial	\$ 22,412.60	\$	12,639.40	\$ 14,347.20	\$	9,246.40	\$	25,139.00	\$ 83,784.60	8.70%
Patient	\$ 8,521.20	\$	10,114.80	\$ 4,012.40	\$	8,058.40	\$	9,160.00	\$ 39,866.80	4.14%
Worker's Comp	\$ -			\$ 882.20	\$	1,542.00	\$	717.20	\$ 3,141.40	0.33%
TOTAL	\$ 267 937 80	\$	162 994 20	\$ 153 401 80	\$	113 496 40	\$	265 715 60	\$ 963 545 80	100 00%

EMS BILLING BREAKDOWN -TOTAL COUNT July 1, 2020 - June 30, 2021 Report as of November 30, 2020

	July	August	Sept	Oct	Nov		% of
	2020	2020	2020	2020	2020	Totals	Total
Divisiones	7	F	7	4	24	4.4	2 240/
Bluecross	/	5	/	4	21	44	3.31%
Medicare	215	144	113	77	245	794	59.79%
Medicaid	81	63	52	39	73	308	23.19%
Other/Commercial	33	23	20	12	37	125	9.41%
Patient	11	15	5	10	12	53	3.99%
Worker's Comp	0		1	2	1	4	0.30%
TOTAL	347	250	198	144	389	1328	100.00%

EMS BILLING AGING REPORT

July 1, 2020 to June 30, 2021

Report as of November 30, 2020

	Current	31-60	6	61-90	91-120	1	21+ days	Totals	
Bluecross	\$ 12,034.76	5 103% \$ 314.47	3% \$	- 0%	\$ (450.00) -4	1% \$	(270.25) -2%	\$ 11,628.98 3.79	9%
Medicare	\$ 79,245.00	73% \$ 13,404.40	12% \$	6,100.20 6%	\$ 8,445.80 8	\$ \$	1,610.38 1%	\$ 108,805.78 35.44	4%
Medicaid	\$ 20,419.12	66% \$ 5,228.40	17% \$	1,839.79 6%	\$ (59.96) 0)% \$	3,699.43 12%	\$ 31,126.78 10.14	4%
Other/Commercial	\$ 25,637.53	46% \$ 13,269.86	24% \$	3,896.05 7%	\$ 2,652.01 5	\$	9,858.02 18%	\$ 55,313.47 18.02	2%
Patient	\$ 34,233.57	35% \$ 22,951.04	23% \$ 1	1,913.08 12%	\$ 11,261.47 13	1% \$	18,194.97 18%	\$ 98,554.13 32.10	0%
Worker's Comp	\$ 1,599.40) \$ -	\$	-	\$ -	\$	-	\$ 1,599.40 0.52	2%
TOTAL	\$ 173,169.38	\$ 55,168.17	\$ 2	23,749.12	\$ 21,849.32	\$	33,092.55	\$ 307,028.54	
	56%	18%		8%	7%		11%	100% 100.00	0%

		1902	1905 Winter			1910 nmunity		1913 olice Fitness	,	1914 Oak Hill	191 Fire Tra	ining		1917 Wellness	ŀ	1926 Healthy		1928	192: Fire		193 211		1931	2003 Byrne			
Fund Balance 7/1/20	\$	762,516.19 \$	Festiva (15,0	99.19)		5,928.63		4,769.53		33,010.94 \$	Build (20,	ing 557.32)	\$	3,460.06 S		5,362.37		Vending (312.70) \$	Preven 4,	tion 791.12	Fairvi \$ (566,3	ew 303.71)	\$ 501.65	\$ JAG 2,808.57			
Revenues FY21					\$	658.00			\$	710.19 \$	5 21,	879.00						\$	2,	500.00							
Expenditures FY21	\$	145,293.00							\$	30.00			\$	2,405.50			\$	399.05 \$	2,	279.59				\$ 343.94			
Fund Balance 11/30/2020	\$	617,223.19 \$	(15,0	99.19)	\$	6,586.63	\$	4,769.53	\$	33,691.13 \$	\$ 1,	221.68	\$	1,054.56	\$	5,362.37	\$	(711.75) \$	5,	011.53	\$ (566,3	303.71)	\$ 501.65	\$ 2,464.63			
		2005 MDOT	2006 PEACE		Ho	2008 meland curity	9	2010 State Drug Money		2013 OUI Grant	201 Spee Grai	d		2019 Enforcement Training		2020 CDBG	с	2025 ommunity Cords	203 Parki		203 EDU Underage	L	2037 Bulletproof Vests	2038 Community Action Team			
Fund Balance 7/1/20	\$			50.98		12,903.52)	\$	1,681.39	\$	3,066.05 \$		752.59		(10,738.25)			\$	37,353.66 \$		•		85.00)		180.00			
Revenues FY21							\$	10,780.50					\$	900.00	\$	340,880.91	\$	1,806.60 \$	35,	192.00	\$ 4,5	545.00					
Expenditures FY21					\$	67,126.81	\$	2,594.21	\$	3,000.49 \$	7,	846.04	\$	600.00	\$	592,219.24		\$	69,	728.33	\$ 1,1	100.00					
Fund Balance 11/30/2020	\$	329,028.27 \$	1,5	50.98	\$ (1	80,030.33)	\$	9,867.68	\$	65.56 \$	\$ (5,0	093.45)	\$	(10,438.25)	\$ 2,	115,220.82	\$	39,160.26 \$	(32,	530.46)	\$ 7	760.00	\$ 9,659.79	\$ 180.00			
		2040 Great Falls TV	2041 Blanche Steven		DOJ	2043 Covid 19 entative	Fe	2044 ederal Drug Money		2045 Forest	205 Proje Lifesa	ct		2051 Project Canopy		2052 Nature nservancy			205 EMS Trar Capital Re	nsport	205 Work4 PAI	ME-	2056 Lake Auburn Neighborhood	2057 ASPCA Grant	2058 Barker Mills Greenway	2059 Distracted Driving	
Fund Balance 7/1/20	\$	20,536.23 \$		40.99			\$	170,777.82		4,345.34 \$		189.35	\$	- 5		975.05	\$	20,984.31 \$		456.89	\$ (13,3	339.97)		\$ 800.00			
Revenues FY21					\$	-	\$	2,026.64									\$	7,826.52 \$	150,	679.42							
Expenditures FY21		\$	1,0	15.69	\$	1,410.91	\$	35,374.36					\$	290.20			\$	149.79 \$	55,	874.40	\$ 5,8	314.35					
Fund Balance 11/30/2020	\$	20,536.23 \$	26,8	25.30	\$	(1,410.91)	\$	137,430.10	\$	4,345.34 \$	\$:	189.35	\$	(290.20)	\$	975.05	\$	28,661.04 \$	282,	261.91	\$ (19,1	154.32)	\$ 125.00	\$ 800.00	\$ (2,597.43) \$	829.00	
	,	2061 150th Celebration	2062 Employe Store	e	MDO	2064 T Sopers Culvert		2065 State Bi- tenial Parade		2067 ometown os Banners	206 North Borders	ern	ı	2070 .eadercast		2075 eps Maine Healthy		2076 eps Maine Healthy II	207 CTCI Gr		210 ELH Fundra	S	2201 EDI Grant	2500 Parks & Recreation			
Fund Balance 7/1/20	\$	1,893.81 \$	1	32.69	\$ (26,094.03)	\$	(1,124.00)	\$	209.00 \$	210,	501.70	\$	(3,500.00)	\$	-	\$	- \$		- !	\$ 1,061,5	91.57	\$ (1,484,407.18)	\$ 70,269.17			
Revenues FY21					\$	-	\$	-					\$	-				\$	262,	187.00	\$ 1	139.25		\$ 238,028.88			
Expenditures FY21					\$	9,298.49	\$	390.17	\$	- \$	18,	279.22		\$	\$	126,246.12	\$	151,810.43 \$	107,	683.44				\$ 367,825.11			
Fund Balance 11/30/2020	\$	1,893.81 \$	1	32.69	\$ (35,392.52)	\$	(1,514.17)	\$	209.00 \$	192,	322.48	\$	(3,500.00)	\$ (126,246.12)	\$	(151,810.43) \$	154,	503.56	\$ 1,061,7	30.82	\$ (1,484,407.18)	\$ (59,527.06)			
																							2600 Auburn				
	т	2600 Tambrands II	2600 Mall			2600 vntown	Aub	2600 urn Industrial	Aul	2600 burn Plaza	260 Auburn F		We	2600 ebster School	Hart	2600 t Transport	6	2600 2 Spring St	260 Minot		260 48 Hamps		Memory Care Facility	2600 Millbran			Total Special
Fund Balance 7/1/20	\$	TIF 6 (161,839.95) \$	TIF 9	97.32		IF 10 60,436.11)	Ś	TIF 12 (388,767.54)		TIF 13 411,537.25 \$	TIF 1		Ś	TIF 16 (0.01)		TIF 19 29,915.23	Ś	TIF 20 1,120.90 \$	TIF 2	194.75	TIF 2		TIF 23 \$ 147.27	\$ TIF 24			\$ 1,956,851.72
Revenues FY21		201,360.86 \$		15.88		37,349.00				319,924.38 \$				30,435.15		32,531.42		58,978.38 \$					\$ 118,292.78	190,093.65			\$ 4,098,362.99
Expenditures FY21					\$ 6	15,500.23	\$	220,683.00	\$	75,182.23 \$	\$ 439,	092.00	\$	15,217.58	\$	32,578.92	\$	29,489.19 \$	12,	401.66	\$ 20,9	984.31	\$ 127,132.98	\$ 166,797.33			\$ 3,531,488.31
Fund Balance 11/30/2020	\$	39,520.91 \$	648,6	13.20	\$ (2	38,587.34)	\$	(436,640.79)	\$	656,279.40 \$	\$ (736,	374.87)	\$	15,217.56	\$	29,867.73	\$	30,610.09 \$	37,	399.72	\$ 62,9	952.94	\$ (8,692.93)	\$ 23,296.32			\$ 2,523,726.40



City of Auburn, Maine

Finance Department www.auburnmaine.gov | 60 Court Street Auburn, Maine 04210 207.333.6601

To: Phillip Crowell, City Manager From: Jill Eastman, Finance Director

Re: Financial Reports for November 30, 2020

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Ingersoll Turf Facility for revenue and expenditures as of November 30, 2020.

INGERSOLL TURF FACILITY

Statement of Net Assets:

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets as of November 30, 2020.

Current Assets:

As of the end of November 2020 the total current assets of Ingersoll Turf Facility were \$225,776. This consisted of cash and cash equivalents.

Noncurrent Assets:

Ingersoll's noncurrent assets are the building, and equipment that was purchased, less depreciation. The total value of the noncurrent assets as of November 30, 2020 were \$117,249.

Liabilities:

Ingersoll had no accounts payable as of November 30, 2020.

Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Ingersoll Turf Facility through November 2020 are \$21,470. This revenue comes from the sponsorships, programs, rental income and batting cages.

The operating expenses for Ingersoll Turf Facility through November 2020 were \$57,993. These expenses include personnel costs, supplies, utilities, repairs, capital purchases and maintenance.

As of November 2020, Ingersoll has an operating loss of \$36,523 compared to a net loss in October of \$25,177.

As of November 30, 2020, Ingersoll has an decrease in net assets of \$36,523.

The budget to actual reports for revenue and expenditures, show that the revenue for FY21 compared to FY 20.

Statement of Net Assets Ingersoll Turf Facility November 30, 2020 Business-type Activities - Enterprise Fund

		Nov 30, 2020	Oct 31, 2020	 ncrease/ ecrease)
ASSETS				
Current assets:				
Cash and cash equivalents		\$ 225,776	\$ 225,610	\$ 166
Interfund receivables/payables		\$ -	\$ -	-
Accounts receivable		-	-	-
	Total current assets	225,776	225,610	166
Noncurrent assets:				
Capital assets:				
Buildings		672,279	672,279	-
Equipment		119,673	119,673	-
Land improvements		18,584	18,584	-
Less accumulated depreciation		(693, 287)	(693,287)	-
	Total noncurrent assets	117,249	117,249	-
	Total assets	343,025	342,859	166
LIABILITIES				
Accounts payable		\$ -	\$ -	\$ -
Interfund payable		\$ 42,645	\$ 31,133	\$ 11,512
Total liabilities		42,645	31,133	11,512
NET ASSETS				
Invested in capital assets		\$ 117,249	\$ 117,249	\$ -
Unrestricted		\$ 183,131	\$ 194,477	\$ (11,346)
Total net assets		\$ 300,380	\$ 311,726	\$ (11,346)

Statement of Revenues, Expenses and Changes in Net Assets Ingersoll Turf Facility

Business-type Activities - Enterprise Funds Statement of Activities

November 30, 2020

	ngersoll Turf Facility
Operating revenues:	
Charges for services	\$ 21,470
Operating expenses:	
Personnel	51,515
Supplies	-
Utilities	4,410
Repairs and maintenance	543
Rent	0.0
Depreciation	_
Capital expenses	_
Other expenses	1,525
Total operating expenses	57,993
Operating gain (loss)	(36,523)
Nonoperating revenue (expense):	
Interest income	_
Interest expense (debt service)	_
Total nonoperating expense	_
Gain (Loss) before transfer	(36,523)
Transfers out	-
Change in net assets	(36,523)
Total net assets, July 1	336,903
Total net assets, November 30, 2020	\$ 300,380

REVENUES - INGERSOLL TURF FACILITY

				ACTUAL				ACTUAL	
		FY 2021	ı	REVENUES	% OF	FY 2020		REVENUES	% OF
REVENUE SOURCE	E	BUDGET	TH	IRU NOV 2020	BUDGET	BUDGET	TH	IRU NOV 2019	BUDGET
CHARGE FOR SERVICES									
Sponsorship	\$	25,000	\$	6,300	25.20%	\$ 25,000	\$	6,200	24.80%
Batting Cages	\$	13,000	\$	1,245	9.58%	\$ 13,000	\$	2,510	19.31%
Programs	\$	90,000	\$	957	1.06%	\$ 90,000	\$	34,678	38.53%
Rental Income	\$	102,000	\$	12,285	12.04%	\$ 102,000	\$	30,724	30.12%
TOTAL CHARGE FOR SERVICES	\$	230,000	\$	20,787	9.04%	\$ 230,000	\$	74,112	32.22%
INTEREST ON INVESTMENTS	\$	-	\$	683		\$ -	\$	326	
GRAND TOTAL REVENUES	\$	230,000	\$	21,470	9.33%	\$ 230,000	\$	74,438	32.36%

EXPENDITURES - INGERSOLL TURF FACILITY

DESCRIPTION	FY 2020 BUDGET	 ACTUAL (PENDITURES IRU NOV 2020	% OF BUDGET	FY 2019 BUDGET	 ACTUAL (PENDITURES IRU NOV 2019	% OF BUDGET	D	ifference
Salaries & Benefits	\$ 187,546	\$ 51,515	27.47%	\$ 149,331	\$ 25,484	17.07%	\$	26,031
Purchased Services	\$ 14,450	\$ 2,068	14.31%	\$ 18,160	\$ 2,008	11.06%	\$	60
Programs	\$ 18,500	\$ -	0.00%	\$ 17,000	\$ 2,333	13.72%	\$	(2,333)
Supplies	\$ 4,000	\$ -	0.00%	\$ 4,900	\$ 204	4.16%	\$	(204)
Utilities	\$ 25,650	\$ 4,410	17.19%	\$ 25,100	\$ 3,778	15.05%	\$	632
Insurance Premiums	\$ -	\$ -		\$ -	\$ -		\$	-
Depreciation	\$ -	\$ -		\$ -	\$ -			
Capital Outlay	\$ -	\$ -		\$ 11,000	\$ -	0.00%	\$	-
	\$ 250,146	\$ 57,993	23.18%	\$ 225,491	\$ 33,807	14.99%	\$	24,186
GRAND TOTAL EXPENDITURES	\$ 250,146	\$ 57,993	23.18%	\$ 225,491	\$ 33,807	14.99%	\$	24,186



City of Auburn, Maine

Finance Department www.auburnmaine.gov | 60 Court Street Auburn, Maine 04210 207.333.6601

To: Phillip Crowell, City Manager From: Jill Eastman, Finance Director

Re: Arena Financial Reports for November 30, 2020

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Norway Savings Bank Arena for revenue and expenditures as of November 30, 2020.

NORWAY SAVINGS BANK ARENA

Statement of Net Assets:

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets and shows a comparison to the previous month, in this case, October 31, 2020.

Current Assets:

As of the end of November 2020 the total current assets of Norway Savings Bank Arena were (\$1,558,236). These consisted of cash and cash equivalents of \$241,497, accounts receivable of \$84,799, and an interfund payable of \$1,884,532.

Noncurrent Assets:

Norway's noncurrent assets are equipment that was purchased, less depreciation (depreciation is posted at year end). The total value of the noncurrent assets as of November 30, 2020 was \$244,326.

Liabilities:

Norway Arena had no accounts payable as of November 30, 2020.

Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Norway Arena through November 2020 are \$259,941. This revenue comes from the concessions, sign advertisements, pro shop lease, youth programming, shinny hockey, public skating and ice rentals.

The operating expenses for Norway Arena through November 2020 were \$275,096. These expenses include personnel costs, supplies, utilities, repairs, capital purchases and maintenance.

As of November 2020, Norway Arena had an operating loss of \$15,155.

As of November 30, 2020 Norway Arena has a decrease in net assets of \$15,155

The budget to actual reports for revenue and expenditures, with comparison to the same period last year show that revenue for FY21 is \$104,343 less than in FY20 and expenditures in FY21 are \$14,214 more than last year in November.

CITY OF AUBURN, MAINE Statement of Net Assets Norway Savings Bank Arena November 30, 2020 Business-type Activities - Enterprise Fund

		November 30, 2020		October 31, 2020		Increase/ (Decrease)		
ASSETS						,		
Current assets:								
Cash and cash equivalents		\$	241,497	\$ 238,873	\$	2,624		
Interfund receivables		\$	(1,884,532)	\$ (1,895,571)	\$	11,039		
Prepaid Rent					\$	-		
Accounts receivable			84,799	110,289	\$	(25,490)		
	Total current assets		(1,558,236)	(1,546,409)		(11,827)		
Noncurrent assets:								
Capital assets:								
Buildings			58,223	58,223		-		
Equipment			514,999	514,999		-		
Land improvements			-	-		-		
Less accumulated depreciation			(328,896)	(328,896)		-		
	Total noncurrent assets		244,326	244,326		-		
	Total assets		(1,313,910)	(1,302,083)		(11,827)		
LIABILITIES								
Accounts payable		\$	-	\$ 668	\$	(668)		
Net OPEB liability		\$	44,026	\$ 44,026	\$	-		
Net pension liability			60,901	60,901		-		
Total liabilities			104,927	105,595		(668)		
NET ASSETS								
Invested in capital assets		\$	244,326	\$ 244,326	\$	-		
Unrestricted		\$	(1,663,163)	\$ (1,652,004)	\$	(11,159)		
Total net assets		\$	(1,418,837)	\$ (1,407,678)	\$	(11,159)		

Statement of Revenues, Expenses and Changes in Net Assets Norway Savings Bank Arena

Business-type Activities - Enterprise Funds Statement of Activities

November 30, 2020

	Norway Savings Arena	
Operating revenues:		
Charges for services	\$ 259,941	
Operating expenses:	440.004	
Personnel	\$ 118,204	
Supplies	\$ 32,961	
Utilities	\$ 97,023	
Repairs and maintenance	\$ 7,994	
Insurance Premium		
Depreciation		
Capital expenses		
Other expenses	18,914	
Total operating expenses	275,096	
Operating gain (loss)	(15,155)	
Nonoperating revenue (expense):		
Interest income	_	
Interest income Interest expense (debt service)		
Total nonoperating expense	-	
Gain (Loss) before transfer	(15,155)	
Transfers out	-	
Change in net assets	(15,155)	
Total net assets, July 1	(1,403,682)	
Total net assets, November 30, 2020	\$ (1,418,837)	

REVENUES - NORWAY SAVINGS BANK ARENA

REVENUE SOURCE	FY 2021 BUDGET	ACTUAL REVENUES IRU NOV 2020	% OF BUDGET	FY 2020 BUDGET	TI	ACTUAL REVENUES HRU NOV 2019	% OF BUDGET	VA	ARIANCE
CHARGE FOR SERVICES									
Concssions	\$ 16,500	\$ -	0.00%	\$ 16,500	\$	6,000	36.36%	\$	(6,000)
Skate Rentals	\$ 7,500	\$ -	0.00%	\$ 7,500	\$	-	0.00%	\$	-
Pepsi Vending Machines	\$ 3,000	\$ -	0.00%	\$ 3,000	\$	191	6.37%	\$	(191)
Games Vending Machines	\$ 3,000	\$ -	0.00%	\$ 3,000	\$	284	9.47%	\$	(284)
Vending Food	\$ 3,000	\$ 5	0.17%	\$ 3,000	\$	204	6.80%	\$	(199)
Sponsorships	\$ 230,000	\$ 79,950	34.76%	\$ 230,000	\$	90,550	39.37%	\$	(10,600)
Pro Shop	\$ 7,000	\$ 1,053	15.04%	\$ 7,000	\$	981	14.01%	\$	72
Programs	\$ 27,500	\$ -	0.00%	\$ 27,500	\$	-	0.00%	\$	-
Rental Income	\$ 744,000	\$ 165,473	22.24%	\$ 744,000	\$	255,794	34.38%	\$	(90,321)
Camps/Clinics	\$ 50,000	\$ 13,460	26.92%	\$ 50,000	\$	6,780	13.56%	\$	6,680
Tournaments	\$ 55,000	\$ -	0.00%	\$ 55,000	\$	3,500	6.36%	\$	(3,500)
TOTAL CHARGE FOR SERVICES	\$ 1,146,500	\$ 259,941	22.67%	\$ 1,146,500	\$	364,284	31.77%	\$	(104,343)

EXPENDITURES - NORWAY SAVINGS BANK ARENA

DESCRIPTION	FY 2021 BUDGET	 ACTUAL PENDITURES RU NOV 2020	% OF BUDGET	FY 2020 BUDGET	 ACTUAL PENDITURES RU NOV 2019	% OF BUDGET	VA	RIANCE
Salaries & Benefits	\$ 328,913	\$ 118,204	35.94%	\$ 347,736	\$ 117,174	33.70%	\$	1,030
Purchased Services	\$ 120,000	\$ 26,908	22.42%	\$ 49,500	\$ 23,857	48.20%	\$	3,051
Supplies	\$ 83,000	\$ 32,961	39.71%	\$ 68,150	\$ 35,596	52.23%	\$	(2,635)
Utilities	\$ 244,650	\$ 97,023	39.66%	\$ 238,000	\$ 84,255	35.40%	\$	12,768
Capital Outlay	\$ 50,000	\$ -	0.00%	\$ 15,000	\$ -	0.00%	\$	-
Rent		\$ -		\$ -	\$ -		\$	-
	\$ 826,563	\$ 275,096	33.28%	\$ 718,386	\$ 260,882	36.32%	\$	14,214
GRAND TOTAL EXPENDITURES	\$ 826,563	\$ 275,096	33.28%	\$ 718,386	\$ 260,882	36.32%	\$	14,214